



New impetus for the Initiatives-Cœur project with the arrival of a new partner: VINCI Energies

Key points:

- VINCI Energies, one of VINCI's five business lines, has become a sponsor of Initiatives-Coeur
- IMOCA with its red and white foils takes to the water in Lorient
- Objective: Transat Jacques Vabre, departing 5 November from Le Havre

Three months after announcing that Sam Davies will be taking the helm of Initiatives-Cœur after the Transat Jacques Vabre, the project today welcomes a new partner.

Initiatives-Cœur will now be able to count on the financial engagement of VINCI Energies for four years, alongside its two main sponsors, Initiatives and K-LINE. VINCI Energies will bring to the team the means to improve the monohull's performance. This new partnership will strengthen the Initiatives-Cœur project and, by the same token, its outreach objective, which is to work alongside Mécénat Chirurgie Cardiaque to save even more children who cannot be operated on in their own country.

"It's a joy to see VINCI Energies join in this magnificent adventure. I'm sure that the 64,500 employees will be blowing hard on Sam and Tanguy's sails to help us save even more children. The children of the world need all this positive energy". Orso Chetochine, Director of Mécénat Chirurgie Cardiaque.

VINCI Energies' visual presence will be displayed on the boat's technical rig: foils, sail tracks, sheet clews, the mast and the boom – the same equipment that will be key to the team's reflection for improving performance.

VINCI Energies, one of VINCI's five business lines, is active in almost 50 countries, where it focuses on improving energy, transport and communications infrastructure, factories and buildings to make them more reliable and efficient. It fast-tracks the rollout of new technologies in today's two major changes: digital transformation and energy transition, supporting its clients from design and construction through to maintenance and operation.

"Sponsoring is first and foremost a partnership – a human adventure that cannot be conceived without sharing strong common values. This is why we decided that VINCI Energies would support this project, because it is impelled both by a desire for sports excellence and a humanitarian ambition – to save the lives of children suffering from heart malformations. We are joining a team and partners who have already written a wonderful story, which we hope to pursue and make even stronger, together. Taking action, daring, perseverance, generosity and outreach are the values of Initiatives-Cœur in association with Mécénat Chirurgie Cardiaque, embodied by Sam Davies and Tanguy de Lamotte. These values resonate with us because they are those of our Group. For all these reasons, we are very honoured to be the new partner in such a splendid adventure". - Yves Meignié, Chairman & CEO, VINCI Energies.

For his last race, Tanguy de Lamotte will be on the starting line of the Transat Jacques Vabre on 5 November this year, in the company of Sam Davies, for a legendary two-skipper transatlantic race that will take them from Le Havre to Bahia in Brazil.

"By passing the tiller to Sam, I had hoped this would give a different kind of energy to the project and that's exactly what is happening. The arrival of VINCI Energies gives new impetus by strengthening the project and allowing us to tackle the years between now and the next Vendée Globe with great peace of mind. I am very happy and proud to see the project continuing to grow". Tanguy de Lamotte, skipper of Initiatives-Coeur

"Our boat has plenty of potential; the arrival of VINCI Energies will let us work on even more effective solutions and help develop the boat's technological strengths. The whole team is very excited about this idea! With my engineering diploma, I am delighted to know that a group of VINCI Energies' size and reputation that promotes innovation in its everyday business has put its trust in us. It is really a fantastic opportunity and a splendid partnership". Sam Davies, co-skipper of Initiatives-Coeur

"We are very happy to welcome VINCI Energies to the Initiatives-Cœur adventure. This new partnership gives an additional impetus to the project. Thanks to VINCI Energies, Initiatives-Cœur will be able to improve its sporting performance and through this give even greater assistance to Mécénat Chirurgie Cardiaque to save even more children. We are very enthusiastic about the next four years". Franck Vallée, director of Initiatives

"We are three companies from very different sectors, but we share the same desire and the same philosophy: to support this extraordinary team and promote the cause of Mécénat Chirurgie Cardiaque. Welcome to VINCI Energies in this fantastic project that saves lives". Bruno Léger, CEO of K-LINE

Key figures

- **554,000** Facebook fans
- **127** children saved since launch of the "1 click = 1 heart" operation in 2012
- **109** sounds like "new blood" in French, the boat's number
- **89** skippers who have finished a Vendée Globe race, including Tanguy de Lamotte (in 2012) and Samantha Davies (in 2008)
- **5** fixed on-board cameras

Technical data sheet Initiatives-Cœur

- Former names: Foncia, Banque Populaire, Maitre Coq
- Home port: Lorient
- Architects: VPLP - Verdier
- Length: 18.28m
- Width: 5.95m
- Draught: 4,50m
- Height of mast: 29m
- Tare weight: 7.8 tonnes
- Upwind sail area: 300 sq. m.
- Downwind sail area: 660 sq. m.
- Integration of foils: 2015

About

Initiatives-Cœur

The yacht Initiatives-Cœur takes part in long-distance ocean racing to save children. Each race is used as an opportunity to launch a huge awareness-raising campaign during which the boat's two main sponsors, K.LINE et INITIATIVES finance through their donations operations for children suffering from serious heart malformations.

How does it work? The greater the number of active supporters on the Initiatives-Cœur Facebook ("I like and I share") the greater the support the sponsors can give to Mécénat Chirurgie Cardiaque. Since 2012, 127 children have been treated and saved.

www.initiatives-coeur.fr

Initiatives

For over 20 years, INITIATIVES, based in Le Mans, has been helping schools and nonprofits to finance their educational, cultural and sports projects (sailing and language trips, purchase of equipment and materials, etc.) through outreach sales of flowers, calendars, chocolates and raffles, etc.).

www.initiatives.fr

K-LINE

Leading French manufacturer of aluminium joinery, K-LINE designs, manufactures and sells made-to-measure sliding windows and doors for all types of architecture, for the new-build and renovation markets. Since its creation in 1997, K-LINE has become a benchmark thanks to a new window concept that combines high thermal insulation, light and design based on lean material use - a genuine performance that has become its signature. K-LINE is part of Groupe LIEBOT, a family-based group in Vendée, which is French leader in windows and facades.

www.k-line.fr

Mécénat Chirurgie Cardiaque

The nonprofit enables children suffering from heart malformations living in underprivileged countries to be operated on in France when this cannot be done in their own country due to lack of the technical or financial means. Hosted by voluntary foster families and operated on in 12 hospitals in France (Angers, Bordeaux, Lyon, Marseille, Nantes, Paris, Strasbourg, Toulouse and Tours), almost 300 children have been treated since the creation of the nonprofit in 1996 by Professor Francine Leca and Patrice Roynette.

www.mecenat-cardiaque.org

VINCI Energies

In a world undergoing constant change, VINCI Energies focuses on connections, performance, energy efficiency and data to fast-track the rollout of new technologies and support two major changes: the digital transformation and the energy transition. With their strong regional roots and agile organizational structure, VINCI Energies' business units boost the reliability, safety and efficiency of energy, transport and communication infrastructure, factories and buildings. 2016: €10.2 billion revenue // 64,500 employees // 1,600 business units // 52 countries

www.vinci-energies.com



Press contacts

Initiatives-Cœur

Lucie Hardy

lhardy@frettecommunication.com

+33 (0)1 42 56 60 62 – +33 (0)6 13 97 19 43

VINCI Energies

Sabrina Thibault

sabrina.thibault@vinci-energies.com

+33 (0)1 30 86 70 66 - +33 (0)6 09 94 30 44